# Quality Management (workshop)

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# Identification of the company's problems

Weaknesses and treaths illustrate the company's current and future problems or challenges that the company must eliminate.

What activities can be improved?

What activities should be avoided?

What are our customers complains?

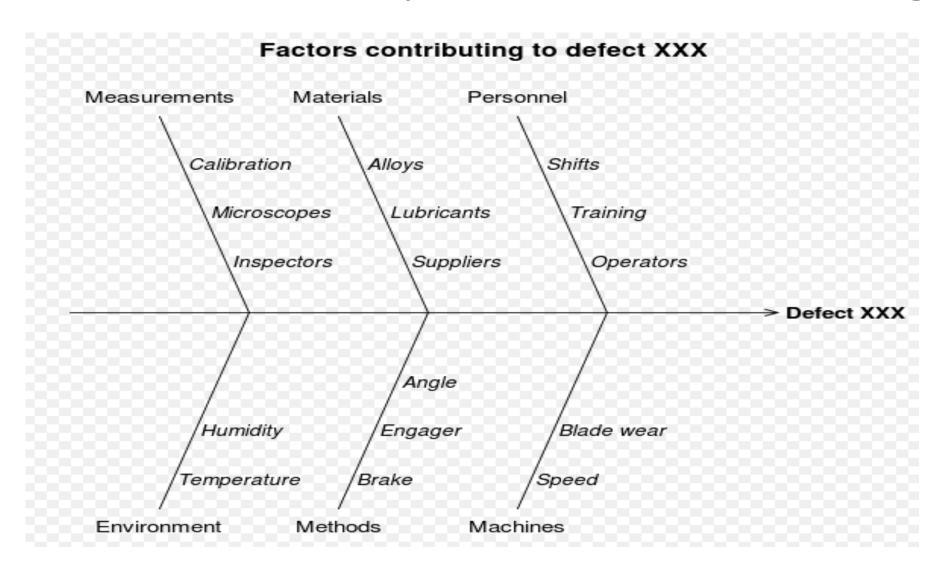
# Identification of the company's problems

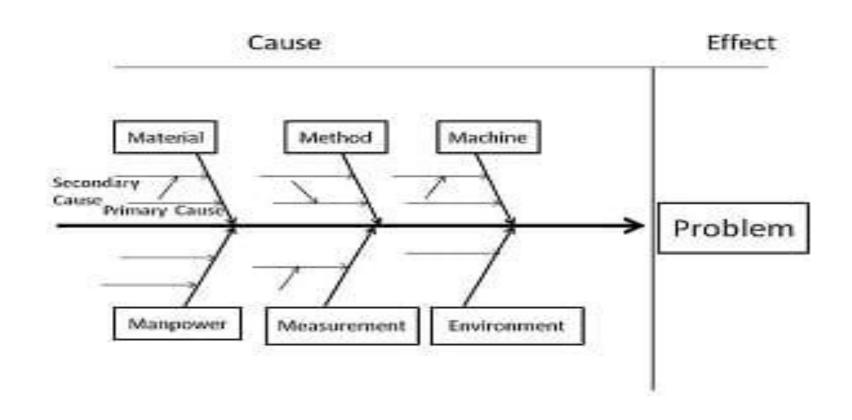
- Formulation of the causes of the problem based on diagram
- Formulation of the causes of the problem using questions
- Formulation of the causes of the problem by developing a problem tree

"Ishikawa" or "fishbone" diagram



The user can see all possible causes of a result, and hopefully find the root of process imperfections.





# Categorization of Causes in a Fishbone Diagram: In the manufacturing industry:

- Machine
- Method
- Material
- Manpower
- Measurement (Inspection)
- Milieu (Mother Nature Environment)
- Management
- Maintenance

# Categorization of Causes in a Fishbone Diagram:

In the marketing industry:

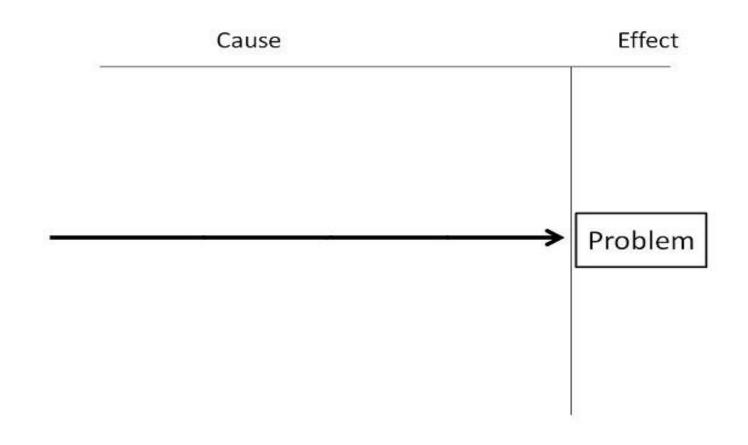
- Product
- Price
- Place
- Promotion
- People
- Positioning
- Packaging

#### **Categorization of Causes in a Fishbone Diagram:**

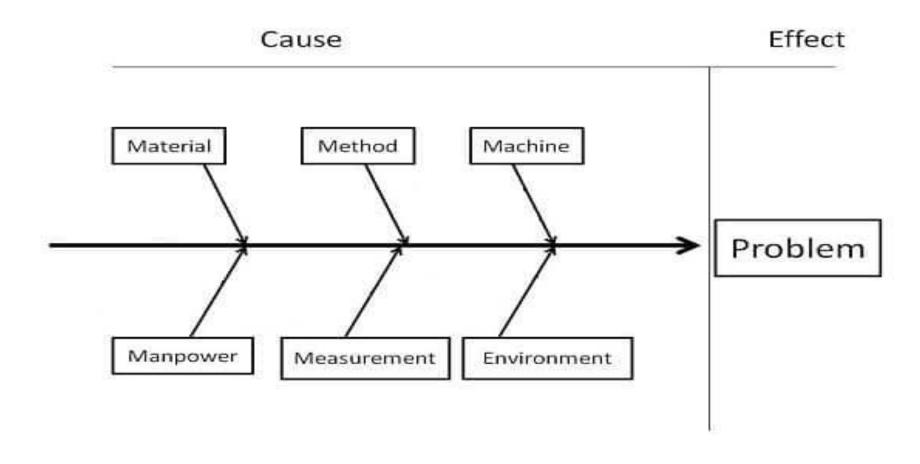
In the service industry:

- Surroundings
- Suppliers
- Systems
- Skills
- Safety

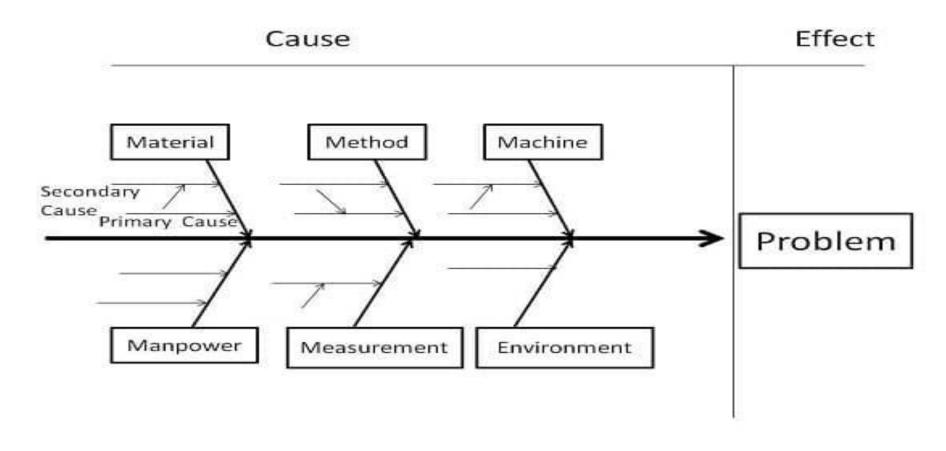
How to Draw a Fishbone Diagram: 1. Identify the Effect (Problem)



How to Draw a Fishbone Diagram: 2. *Identify and Categorize Causes* 

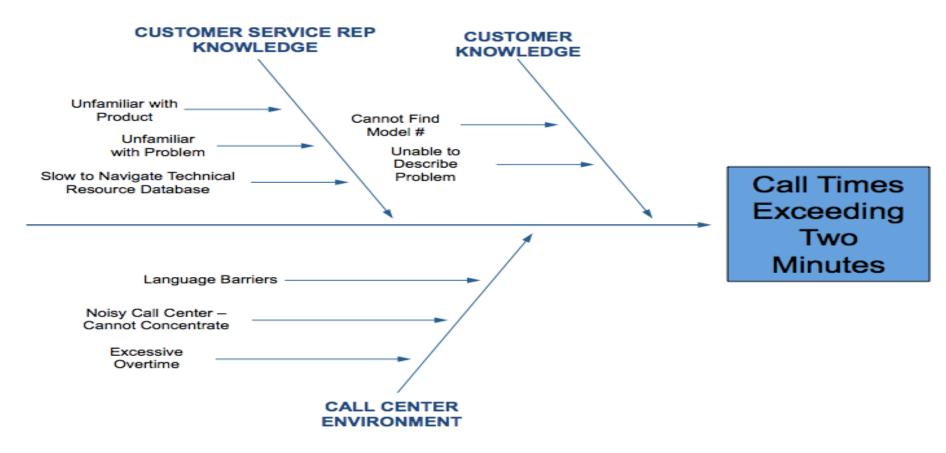


How to Draw a Fishbone Diagram: 3. Brainstorm Possible Causes, 4. Analyze the Diagram

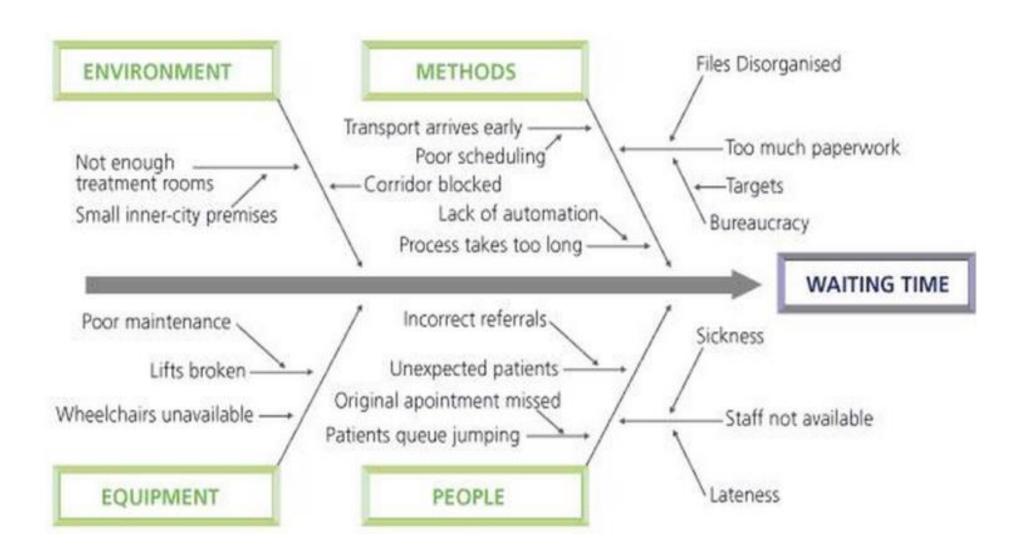


## An example Fishbone Diagram

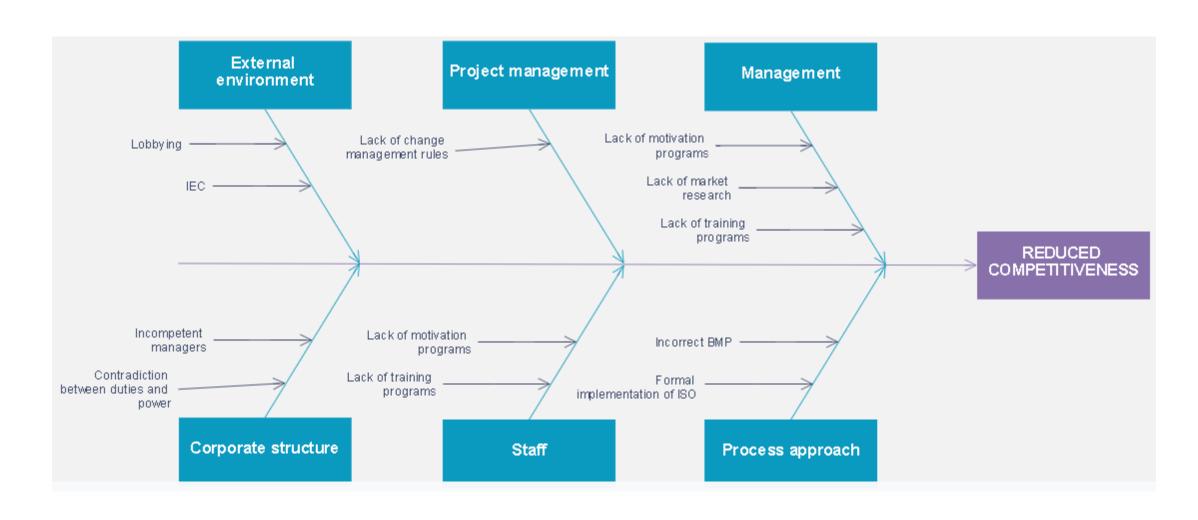
#### CAUSES OF LENGTHY CUSTOMER CALL TIMES



#### An example Fishbone Diagram



# An example Fishbone Diagram



# V Assignment:

 Select one of the problems (weaknesses) of your company identified by SWOT method.

 Use the Ishikawa or "Fishbone" chart to analyze your problem.

Present and explain the diagram.

# Fishbone Diagram template

